






Executive Decision Taken under Cabinet Delegated Authority

Subject:	<p>ITT062 Supported Housing Services for Single Homeless People. Enactment to extend contracts</p> <p>Period - 2 November 2020 to 1 November 2021</p>
Director:	<p>Katharine Willmette</p> <p>Interim Director of Adult Social Care</p>
Key Decision:	<p>Yes Original recommendations and approvals documentation from Cabinet 18 April 2018 (Key Decision Ref. No. SMBC06/03/2018) are attached with this report as appendix 1 (8.1), <i>“that the Director – Monitoring Officer enter into contracts with successful tenderers for a period of two years with the option to extend these contracts further for two periods of one year on terms to be agreed by the Executive Director – Adult Social Care, Health and Wellbeing”</i></p>
Delegation Reference	<p>Include the minute reference and date of meeting</p>
Contribution towards Vision 2030:	<div style="display: flex; justify-content: space-around; align-items: center;">      </div> <p>Contracted services contribute to the Council Vision 2030 and in particular the following ambitions:</p> <ul style="list-style-type: none"> • Ambition 2: Sandwell is a place where we live healthy lives and live them for longer, and

	<p>where those of us who are vulnerable feel respected and cared for.</p> <ul style="list-style-type: none"> • Ambition 5: Our communities are built on mutual respect and taking care of each other, supported by all the agencies that ensure we feel safe and protected in our homes and local neighbourhoods • Ambition 10: Sandwell now has a national reputation for getting things done, where all local partners are focused on what really matters in people's lives and communities. 
<p>Contact Officer:</p>	<p>Craig Stevens ASC Commissioner craig_stevens@sandwell.gov.uk</p> <p>Martin Duffell Senior Independent Sector Management Officer martin_duffell@sandwell.gov.uk</p>

1. DECISION RECOMMENDATIONS

(1) That the Executive Director of Adult Social Care, Health and Wellbeing approves utilisation of first contract extension in relation to ITT062 Supported Housing Services for Single Homeless People for period 2 November 2020 to 1 November 2021

2. Reason(s) for Recommendation

2.1 This paper seeks to provide an update in relation to ITT062 Supported Housing Contracts due to expire 1 November 2020 and actions recommended.

3. Alternative Options considered and discounted

3.1 Options concerning retendering contracts have been considered, however, previous tender exercises have resulted in very limited market interest apart from the existing providers and to find sufficient providers with the units of available accommodation required to maintain these contracts at this financial level is becoming harder each time we re-tender.

4. Purpose of the report

4.1 Three contracts for Supported Housing in relation to ITT062 are due to expire on the 1 November 2020 but all have an option to extend for two further periods of 12 months. These contracts are with Midland Heart Ltd, Accord Housing Association Ltd and Trident Reach. The maximum cost of the first extension period for the three contracts is £581,201.30. For full breakdown of costs per annum please see 6.4 below.

- 4.2 Our intention is to take up the first extension period to these contracts through to 1 November 2021 and a review will have been undertaken in respect of all Supported Housing provision to inform our position beyond November 2021. Appropriate reports will be presented to Commissioning Board at key milestones in this process.
- 4.3 Commissioning Board has already approved the recommendation to extend these contracts for twelve months on the 7 August 2020. See appendix 3 (8.3) for the relevant report.
- 4.4 There are no financial implications as expenditure for the period of the extensions will come from existing programme spend – the only implication will be in relation to the directorates ability to realise any savings from the associated budget until the new contracts in November 2021. A period of engagement and consultation to inform any review would have been required anyway.
- 4.5 In terms of demonstrating value for money, the contracts are activity/spot based and the contract values detailed in 6.4 below represent maximum possible spend. In recent years the contract values have been revised downwards in line with expectations around achieving savings, we are now at a point that the contracted support is already at a minimum level of 5 hours per week per service user.

5. How does this support Vision 2030?

- 5.1 The services support Vision 2030 as they play a fundamental role in preventing incidences of homelessness within the Sandwell Borough by providing quality, safe accommodation and delivering support to service users; this enables them to build resilience, live healthy, active lives, reduce their isolation, playing an active role in their communities and pursue employment and educational opportunities.

6. Current position/Background Details

- 6.1 On the 23 April 2018, Cabinet approved up to four contracts to be tendered and let. Contracts were for Supported Housing for Single Homeless People to deliver up to a maximum of 130 units overall. Contracts were advertised subject to OJEU Light Touch Regime. Five applications were received from the market and four contracts awarded; however, three contracts were eventually let as the fourth provider declined their awarded contract. In total 90 units were eventually let under this tender. Cabinet report and Key Decision documentation detailed in appendices 1 (8.1) and 2 (8.2) attached.
- 6.2 Contract terms commenced on 2 November 2018 for a period of 2 years with an option to extend for a further two 1-year periods, (subject to the Council's need for the services)
- 6.3 Details relating to rationale for recommending the first contract extension for the period 2 November 2020 to 1 November 2021 are detailed under heading 4 above.
- 6.4 Maximum Contract Values over a potential maximum four-year period are in table below. This report relates to first extension period only.

<u>Provider</u>	Year 1 2018/19	Year 2 2019/20	Year 3 Extension 2020/21	Year 4 Extension 2021/22	Total
Total Annual Cost-Accord (20 Units)	145,864	145,864	145,864	145,864	583,456
Total Annual Cost-Midland Heart (34 Units)	229,573	229,573	229,573	229,573	918,292
Total Annual Cost-Trident (36 Units)	196,724.22	201,729.71	205,764.30	209,879.59	814,097.82
Total (90 Units)	572,161.22	577,166.71	581,201.30	585,316.59	2,315,845.82

*Please note the above costs reflect the total units allocated to the provider which differs between each provider.

** This table details both one-year extension periods available subject to agreement. This report is for the first extension period, year three, 2020/21 only.

6.5 Council officers have met regularly with providers to monitor and evaluate the Service throughout the contract, as well as collecting relevant performance data: Providers maintain high-quality service delivery and offer flexibility of support to meet different and fluctuating levels of need, delivering positive service user outcomes.

6.6 In addition, providers undertake regular engagement activities with service users and stakeholders, which evidences they value the support they receive from the services provided.

7. Implications

Resources:	The annual revenue costs for the contracts will come from existing programme budgets and therefore there are no additional resource requirements.
Legal:	<p>Legal implications including regulations/law under which proposals are required/permitted</p> <p>Services were tendered under the Public Contracts Regulations 2015 and in accordance with Sandwell's Procurement and Contract Procedure Rules, in relation to the procurement exercise a contract notice was published in the Official Journal of the European Union (OJEU) and on In-tend – the Council's e-procurement portal - and on the Government's Contract Finder website.</p> <p>At the time of the tender, the Council's Procurement and Contract Procedure Rules 2016-2017 required that at least 4 tenders for contracts of the value to be advertised should be received. Given the limited number of providers that were expected to be in a position of having sufficient and available accommodation units to satisfy the requirements of the four contract specifications an exemption to rule 8.7 of Procurement and Contract Procedure Rules 2016-2017 was to allow a contract to be awarded if fewer than 4 tenders were received. See appendices 1 (8.1) and 2 (8.2)</p> <p>(Cabinet 18 April 2018 Key Decision Ref. No. SMBC06/03/2018).</p> <p>The services play a fundamental role in preventing incidences of homelessness within the Sandwell Borough. This contributes to duties placed on local authorities as part of the Homeless Reduction Act 2018.</p>

Equality:	For the cabinet report an Equality Impact Screening document was completed beforehand and this identified that, should there be no further reductions in funding from other parts of the Council or its strategic partners then there is likely to be no adverse impact on protected groups because of these proposals.
Risk:	The services play a fundamental role in preventing incidences of homelessness within the Borough, which contributes to duties placed on local authorities as part of the Homeless Reduction Act 2017. Utilising the extension period significantly reduces the risk to vulnerable people of finding themselves without safe appropriate accommodation and support.
Health and Wellbeing:	<p>The Services help to ensure that vulnerable adults who are at risk of homelessness and social exclusion can remain safe and independent within the community, due to the support and accommodation they receive. The services deliver against several Council priorities: improved wider health and wellbeing outcomes, addressing loneliness and isolation, improving financial inclusion and building resilient and independent communities.</p> <p>These services support the Council's Social Value agenda as they support Sandwell residents to achieve their full potential: The services encourage a culture of self-help, mutual support and giving something back to the community, through peer mentoring, volunteering and employment opportunities within provider organisations.</p>
Other:	

In accordance with the authority delegated to Chief Officers to act on matters within the authority delegated to them under Part 3 of the Council's Constitution, I intend to take the action(s) recommended above.

I do/do not have an interest to declare in this matter



Katharine Willmette
Interim Director of Adult Social Care
Date: 24 March 2021

8. Appendices

8.1 Supported Housing Cabinet Minutes



(18 April 2018 see ref 63/15) 58.18 poss Homeless minutes 18.4.18.pdf

8.2 Cabinet Action Sheet Approvals

(23 April 2018)



15 - 18042018 -
Cabinet Action Sheet.

8.3 Commissioning Board recommendations to extend contracts

(7 August 2020)



Commissioning
Board Briefing Paper

9. Source Documents

List source documents